

FINANCIAL MAP BREAKTHROUGH

Client Name: _____

Practitioner Name: _____

Date: _____ Time: _____ Phone In Person

STEP 1: SET UP SESSION
STEP 2: HANDLE PREFRAMES
STEP 3: INTERVIEW/LOOSEN
STEP 4: FABRICATE/FORMULATE
STEP 5: TRANSFORM

1. SET UP SESSION

- Establish Rapport
- Establish Prestige

2. HANDLE PREFRAMES

- **Preframes:**
 - Conscious/Unconscious
 - Neurotransmitters
 - C > E / Responsibility for Change
 - Reality Structure
 - 14 Laws of Success
 - Responsibilities of the Unconscious Mind

5. Discover other key relationships.

**Tell me about your relationships that involve money.
How does your (spouse, partner, boss) affect you?**

6. Discover financial map.

What is your financial map set to? How much money do you want?

7. Discover current program(s).

**Are you programmed for saving or spending money?
Are you programmed for managing your money well, or mismanaging it?
Is money a struggle for you, or does it come easily?
Do you stick with one thing/job for long or do you change a lot?**

8. Move client into Cause.

**“How well your business does is a result of your money map.” How does this statement relate to you?
What is the relationship between your map and your current situation?**

9. Discover Secondary Gains.

Is there a purpose for this pattern of behavior? Ask your unconscious mind. What possible benefit is there to having this pattern? If there was a benefit, what would it be?

10. Presuppose solution.

Is there anything your unconscious mind wants you to know, or is there anything you're not getting which, if you got it, would allow the pattern to shift?

1 1. Scramble. *(Quantum)*

What have you been unwilling to do in order to keep this pattern?

1 2. Scramble.

What did you do that you are you no longer willing to do in order to make this change, now!

1 3. Get congruent cooperation.

Is it okay with your unconscious mind to support us in removing this problem today, and for it allow you to have an undeniable experience of it, when we are complete?

Do not move on until you get a YES. Handle objections if necessary.

1 4. Get the client's evidence procedure.

At the end of our time here, how will you know you got the results you want?

15. Discover evidence procedure.

What will you be knowing, doing and thinking differently when you leave here?

16. Test.

So, when you [evidence procedure], will the presenting problem totally disappear?

Repeat 14-16 until you get a YES.

17. Discover Values.

Values	

Values (Reordered)	%T	%A

18. Get agreement.

Are you willing to play at 100%? (*Shake hands*)

AFTER THE CHANGE WORK...

19. Test.

Now, how do rich people think and act?

What is your new financial map programmed for?

4. FABRICATE/FORMULATE (CLIENT ON SHORT BREAK)

1. **Explore the Interview.** Find:

- Negative Emotions
- Limiting Decisions
- Parts Conflicts
- Values
- Meta Model Violations
- Unfulfilled or Broken Strategies
- Negative Anchoring
- Disempowering Behaviors/States

2. **Release Negative Emotions:** 5 Base Emotions, Add'l Emotions:

3. **Re-Decision Process™**

4. **Parts Integration**

_____ and _____

5. **Values Realignment.** Major conflict(s), hierarchy issues:

6. **Champion State:** _____, _____, _____

7. **Other Change Work:**

• **SubModalities**

Mapping Across _____  _____

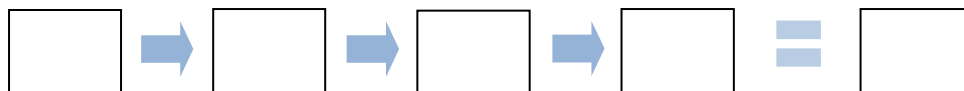
Swish Pattern _____  _____

• **Anchors**

Collapse Anchors _____

Chaining Anchors _____  _____

Strategies



Hypnosis _____

Metaphor _____

Pendulum _____

Other (Phobia, etc.) _____

8. **Plant Future Goals™**

5. TRANSFORM

1. Preframes

- Gestalt
- Time Line positions (Learning Position, Release Position)
- Three Requisites for Change: Take Cause, Focus on What you Want, and Take action

2. Release Negative Emotions

- Anger, Sadness

- END DAY ONE -

- Fear, Hurt, Guilt
- Other specific emotions specified in interview

3. *Find out what parts of greater problem are gone.*

4. Re-Decision Process™

5. **Parts Integration** (*See separate sheet for list*)

6. *Test change.* Remind client of evidence procedure and have them check.

7. **Other Change Work** (*See p. 9*)

8. **Values Realignment** (*See Page 9*)

- Cross out any values that don't belong there anymore, reorder as it feels now
- Add any values which are present now, but weren't on the list
- Notice if most or all of "Away" values are now more "Toward"
- Shift Hierarchy using SubModalities (if necessary)

9. *Test all negative emotions.*

10. *Check for ecology/conflicts. Second parts integration?*

11. *Test change again.* Remind client of evidence procedure and have them check.

12. *Future Pace.*

- 1 year, 5 years, 10 years (Time Line or open-eyes)
- Handle possible "Doubting Thomases" and establish boundaries back home.
- Ask, "When did the problem totally disappear?"

13. **Plant Future Goals™.**

14. *Remind client of the Three Requisites for Change* (I want to remind you...)

15. *Assign any appropriate tasks.*

FOLLOW-UP SCHEDULED FOR: _____

